

# TRISHAKTI INDUSTRIES LTD.

(formally known as TRISHAKTI ELECTRONICS & INDUSTRIES LTD.)

CIN NO. L31909WB1985PLC039462  
GSTIN No. 19AAACT915081ZH

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October 30, 2024

<b>The Manager</b> <b>Corporate Relationship Department</b> <b>BSE Limited</b> <b>1st Floor, New Trading Wing,</b> <b>Rotunda Building,</b> <b>P J Towers, Dalal Street, Fort,</b> <b>Mumbai - 400001</b>	<b>The Company Secretary</b> <b>The Calcutta Stock Exchange Limited</b> <b>7, Lyons Range</b> <b>Kolkata-700001</b>
<b>BSE Security Code: 531279</b>	<b>CSE Scrip Code: 10030166</b>

## SUB: Investors Presentation

Respected Sir/Madam,

Pursuant to the provisions of Regulation 30 and other applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit, the Investor Presentation.

You are requested to take note of the above.

All the above-mentioned documents are being simultaneously uploaded on the Company's website at [www.trishakti.com](http://www.trishakti.com).

Thanking You,  
Yours faithfully,  
**For Trishakti Industries Limited**  
**TRISHAKTI INDUSTRIES LIMITED**



Director

**Suresh Jhanwar**  
**Managing Director**  
**DIN: 00568879**

Enclosed: as stated above

# INVESTOR RELEASE :

## TRISHAKTI INDUSTRIES LTD

**“Paving the Path to Sustainable  
Growth and Market Leadership”**

Trishakti Industries Ltd. is committed to an expansive and resilient growth strategy aimed at becoming a market leader in the infrastructure equipment rental industry.

In response to investor feedback, we are pleased to present a clear roadmap for our future trajectory, competitive strengths, and profitability outlook.



## 1. Revenue Adjustment Due to Strategic Shift

As part of our company's transformation, Trishakti Industries Ltd. has moved away from the trading activities managed by the previous administration. We are now fully focused on infrastructure, specifically in the heavy earth-moving equipment rental sector, which defines our core business and future growth. This shift has led to a revenue adjustment, as non-core activities are no longer part of our revenue mix. With this focused approach, we are positioning Trishakti as a dedicated infrastructure company, strengthening our brand and long-term profitability in this sector.

## 2. Future Growth Strategy

- Strategic Equipment Expansion: Acquisition of high-capacity machinery designed to meet rising infrastructure demands across India.
- High-Capacity, High-Efficiency Fleet: Investment in high-tonnage machines that allow lower operational costs and greater efficiency.
- Client-Centric Approach: Positioning for large-scale contracts with industry leaders (e.g., Jindal Group, Tata Steel).

## 3. Differentiation from Competitors

- Cost Efficiency Through Scale: We focus on high-tonnage brand new machines that provide greater operational efficiency at lower operating costs, enabling us to offer competitive pricing without compromising on margins.
- Innovation in Machine Quality: Our machines have state of the art build quality which reduces the down time of the machines significantly, which helps us increase our revenues and margins and also differentiates us from our competitors.
- Long-Standing Client Relationships: Partnership with top-tier companies like Jindal Group, Tata Group, ITD Cementation, KEC International, Adani Group etc strengthens our market position and opens doors to recurring, high-value contracts.

## 4. Visibility on Growth Path

- Quarterly Milestones: To provide more transparency on our growth trajectory, we are focused on clear milestones at each quarter. This includes capital expenditures geared towards expanding our fleet.
- Systematic Fleet Expansion: We have planned systematic machine acquisitions with proper deployment schedules aligned with secured contracts.
- Operational Efficiency Initiatives: We are enhancing operational efficiencies to unlock even more value, ensuring a scalable model that reflects stability and steady progress and at the same time reflects growth to our shareholders.

## 5. Capex, Profitability, and Long-term Cash Flow

- We acknowledge that increased capex may initially impact profitability, but this approach is central to our long-term profitability model.
- As our machines complete their financing terms, they transition to being fully cash-flow positive assets, which will significantly bolster our revenue and profits. This strategy positions Trishakti Industries for sustainable financial health as our fleet matures.
- By targeting high-demand, high-efficiency assets, Trishakti's capex strategy ensures each equipment purchase contributes directly to revenue growth and profitability. This cycle of asset reinvestment supports a steady increase in profitability, building stronger returns for the future.

## 6. Focus on High-Tonnage Machines for Optimal ROI

- Our targeted acquisition of high-tonnage equipment means a lower cost of operations compared to competitors, which directly contributes to a higher ROI.
- By focusing on these assets, we leverage operational efficiency and cost savings to achieve superior returns, reinforcing Trishakti's reputation for quality and value in the market.

## 7. DCF-Centric Growth Model

- Disciplined Cash Flow Management: All current investments assessed through DCF (Discounted Cash Flow) to ensure sustainable, long-term returns.
- Reinvestment Focus: Retaining cash flow within the business to finance additional equipment purchases and maintain growth momentum.
- Prioritizing High-ROI Investments: Only high-impact assets are pursued, maximizing potential returns and reinforcing fiscal discipline.
- Investor Confidence in Long-Term Profitability: A growth strategy backed by DCF modeling reassures investors of the durability of future returns. Through disciplined cash flow management and reinvestment, we remain on track for robust long-term returns.

## 8. Growth and Industry Dominance

- Trishakti Industries is steadfast in its mission to lead and dominate the infrastructure equipment rental industry.
- Our approach is not just about growth but about building an enduring a trusted name.
- We are determined to grow in scale, reputation, and impact, underscoring our commitment to all stakeholders.

We thank our investors for their invaluable feedback and continued support as we advance on this ambitious journey.

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